ILLINOIS

Insurance Supplement

Examination Content Outlines

Effective Date: January 1, 2024

LIFE-GENERAL KNOWLEDGE CONTENT OUTLINE

Product Knowledge, Terms and Concepts

(50 scored plus 5 pretest questions)

I. TYPES OF POLICIES15	5
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A. Traditional whole life products

- 1. Ordinary whole life
- 2. Limited-pay and single-premium life

B. Interest/market-sensitive/adjustable life products

- 1 Universal life
- 2. Variable whole life
- 3. Variable universal life
- 4. Interest-sensitive whole life
- 5. Indexed life

C. Term life

- 1. Types
 - a. Level
 - b. Decreasing
 - c. Return of premium
 - d. Annually renewable
- 2. Special features
 - a. Renewable
 - b. Convertible

D. Annuities

- 1. Single and flexible premium
- 2. Immediate and deferred
- 3. Fixed and variable
- 4 Indexed
- 5. Accumulation and Annuity Periods
- 6. Payout options

E. Combination plans and variations

- 1. Joint life (first to die)
- 2. Survivorship life (second to die)

A. Policy riders

- 1. Waiver of premium and waiver of monthly deduction
- 2. Guaranteed insurability
- 3. Pavor benefit
- Accidental death and/or accidental death and dismemberment
- 5. Term riders
- 6. Other insureds
- 7. Long term care
- 8. Return of premium
- 9. Disability
- 10. Cost of Living

B. Policy provisions and options

- 1. Entire contract
- 2. Insuring clause
- 3. Free look
- 4. Consideration
- 5. Owner's rights

6. Beneficiary designations

- a. Primary and contingent
- b. Revocable and irrevocable
- c. Common disaster
- d. Minor beneficiaries
- e. Designation by class
- 7. Premium Payment
 - c. Modes
 - d. Grace period
 - e. Automatic premium loan
 - f. Level or flexible
- 8 Reinstatement
- 9. Policy loans, withdrawals, partial surrenders
- 10. Non-forfeiture options
- Dividends and dividend options (e.g., participating, nonparticipating)
- 12. Incontestability
- 13. Assignments
- 14. Suicide
- 15. Misstatement of age and gender
- 16. Settlement options
- 17. Accelerated death benefits

C. Policy exclusions

- 1. War
- 2. Aviation
- 3. Dangerous Occupation

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A. Completing the application

- 1. Required signatures
- 2. Changes in the application
- 3. Consequences of incomplete applications
- 4. Warranties and representations
- 5. Collecting the initial premium and issuing the receipt
- 6. Replacement
- 7. Disclosures at point of sale (e.g., HIPAA, HIV consent)
- 8. USA PATRIOT Act/anti-money laundering
- 9. Gramm-Leach-Bliley Act (GLBA) Privacy

B. Underwriting

- 1. Insurable interest
- 2. Medical information and consumer reports
- 3. Fair Credit Reporting Act
- 4. Risk classification
- 5. Stranger/Investor-owned life insurance (STOLI/IOLI)

C. Delivering the policy

- 1. When coverage begins
- 2. Explaining the policy and its provisions, riders, exclusions, and ratings to the client

D. Contract law

- 1. Elements of a contract
 - a. Consideration
 - b. Offer and Acceptance
 - c. Competent parties
- d. Legal purpose
- 2. Unique aspects of the insurance contract

b. Unilateral	Maintaining a license	
c. Adhesion	 a. Continuing education 	
d. Aleatory	Ref: 5/500-35	
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IV. RETIREMENT AND OTHER INSURANCE CONCEPTS 8	Ref: 5/500-125	
A. Third-party ownership	c. Change of address	
B. Life Settlements	Ref: 5/500-35	
C. Group life insurance	d. Required fees	
Conversion privilege	Ref: 5/500-135	
Contributory vs. noncontributory	4. License suspension, revocation or de	nial
D. Retirement plans	Ref: 5/500-70	illai
1. Qualified plans		
Nonqualified plans	a. Felony convictions Ref: 5/500-95	
E. Life insurance needs analysis/suitability	3	(4.2)
Personal insurance needs	C. Fiduciary responsibilities	(1-3)
2. Business insurance needs	Ref: 5/500-115; Reg. 3113	(0.4)
a. Key person	D. Commissions and compensation	(U-1
b. Buy sell	Ref: 5/151; 5/500-80	(0.4)
F. Social Security benefits	E. Disclosure	(0-1)
G. Tax treatment of insurance premiums, proceeds, and	Ref: 5/500-155	
dividends	F. Marketing practices	(2-6)
1. Individual life	1. Rebating	
2. Group life	Ref: 5/151; 5/152; 5/153	
3. Modified Endowment Contracts (MECs)	Misrepresentation	
()	Ref: 5/149; 5/154	
LIEF II LINGIO OPEOIFIO	3. Defamation	
LIFE-ILLINOIS SPECIFIC	Ref: 5/149	
CONTENT OUTLINE	 Other unfair practices 	
State Statutes, Rules and Regulations	Ref: 5/424	
(31 scored plus 8 pretest questions)	Unfair claims practices	
Ref: All references to chapter 215 ILCS unless otherwise indicated	Ref: 5/154.5; 5/154.6; Reg. 919	
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Ref: 5/132; 5/402; 5/403; 5/500-110	2. Definitions	
B. License and registration (5-13)	3. Exemptions	
 Persons required to be licensed 	4. Duties of agent	
a. Insurance producers	Duties of replacing insurance compar	•
Ref: 5/500-15; 5/500-20; 5/500-25; 5/500-30	C. Life solicitation	(2-3)
b. Nonresidents	Ref: Reg. 930	
Ref: 5/500-40	1. Purpose	
c. Business entities	2. Definitions	
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d. Temporary insurance producers	Disclosure requirements (including Bits)	uyer's Guide
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e. Exemptions	Agents' responsibilities	
Ref: 5/500-15; 5/500-20	Suitability in the sale of Life insurance	and Annuities
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Ref: 5/500-35	Policy Provisions	
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Ref: 5/500-30; 5/500-70	Ref: 5/4; Reg. 1407	- ,
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a. Conditional

Ref: 5/500-130

G. Unfair Practices(0-1)	14. Change of occupation
Ref: 5/236	15. Illegal occupation
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Business overhead expense policy	9. Coinsurance
Business disability buyout policy	10. Deductibles
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Key employee policy	12. Copayments
B. Accidental death and dismemberment	13. Pre-authorizations and prior approval requirements
C. Medical expense insurance	14. Usual, reasonable, and customary (URC) charges
Basic hospital, medical, and surgical policies	15. Lifetime, annual, or per cause maximum benefit limits
Major medical policies	C. Riders
Health Maintenance Organizations (HMOs)	Impairment/exclusions
Preferred Provider Organizations (PPOs)	2. Guaranteed insurability
5. Point of Service (POS) plans	Future increase option
6. Flexible Spending Accounts (FSAs)	D. Rights of renewability
7. High Deductible Health Plans (HDHPs) and related	1. Noncancelable
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2. Vision	F. Nonduplication and coordination of benefits (e.g.,
3. Cancer	primary vs. excess)
Critical illness or specified disease Madeita (see large see as a large see al.)	G. Occupational vs. non-occupational
5. Worksite (employer-sponsored)	H. Tax treatment of premiums and proceeds of insurance contracts (e.g., disability income and medical
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	J. Workers Compensation
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5. Notice of claim	B. Explaining sources of insurability and HIPAA privacy
6. Claim forms	information (e.g., MIB Report, Fair Credit Reporting Act,
7. Proof of loss	etc.)
8. Time of payment of claims	C. Initial premium payment and receipt and consequences of the receipt (e.g., medical examination, etc.)
Payment of claims	D. Submitting application (and initial premium if collected)
10. Physical examination and autopsy	to company for underwriting
11. Legal actions	E. Policy delivery
12. Change of beneficiary	F. Explaining policy and its provisions, riders, exclusions,
13. Misstatement of age or gender	and ratings to clients
	ullet

G. Replacement	C. Fiduciary responsibilities(1-3)
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1. Elements of a contract	D. Commissions and compensation (0-1)
2. Insurable interest	Ref: 5/151; 5/500-80
3. Warranties and representations	E. Disclosure(0-1)
4. Unique aspects of the insurance contract	Ref: 5/500-155
a. Conditional	F. Marketing practices(2-6)
b. Unilateral	1. Rebating
c. Adhesion	Ref: 5/151; 5/152; 5/153
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a. / noatery	Ref: 5/149; 5/154
ACCIDENT & HEALTH-	3. Defamation
	Ref: 5/149
ILLINOIS SPECIFIC	4. Other unfair practices
CONTENT OUTLINE	Ref: 5/424
State Statutes, Rules and Regulations	5. Unfair claims practices
(39 scored plus 8 pretest questions)	Ref: 5/154.5; 5/154.6; Reg. 919
Ref: All references to chapter 215 ILCS unless otherwise indicated	·
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	B. Long term care(1-3)
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Persons required to be licensed	Ref: Reg. 2012
a. Insurance producers	Long Term Care Partnership
Ref: 5/500-15; 5/500-20; 5/500-25; 5/500-30	Ref: Reg. 2012
b. Nonresidents	C. Advertising(1-3)
Ref: 5/500-40	Ref: 5/149; Reg. 2002
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b. License fees	Act (HIPAA)
Ref: 5/500-135	Ref: 97/1 thru 50
c. Bond requirements	F. Unfair Practices(1-2)
Ref: 5/500-130	Ref: 5/364
3. Maintaining a license	G. Life & Health Insurance Guaranty Association (1-2)
a. Continuing education	Ref: 5/531.01 through 5/531.19
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b. Controlled business	H. Short -Term Limited-Duration Health Insurance(0-1)
Ref: 5/500-125	Ref: 215 ILCS 190/15
c. Change of address	I. Health Maintenance Organizations (HMO)(0-2)
_	Ref: 125/1-2; 125/4-1 thru 125/4-16; 25/5-3; 5421.10 thru .40;
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Ref: 5/500-135	Ref: 130/1002; 130/3001 thru 3005; 130/3008 thru
4. License suspension, revocation or denial <i>Ref:</i> 5/500-70	130/4003
a. Felony convictions *Ref: 5/500-95	

I.

PROPERTY-GENERAL KNOWLEDGE **CONTENT OUTLINE**

Product Knowledge, Terms and Concepts

Product Knowledge, Terms and Concepts	V. Limito of lightlifts
(50 scored plus 5 pretest questions)	K. Limits of liability L. Coinsurance/Insurance to value
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2. HO-3	P. Vacancy and unoccupancy
3. HO-4	Q. Liability
4. HO-5	1. Absolute
5. HO-6	2. Strict
6. HO-8	3. Vicarious
B. Dwelling policies	R. Negligence
1. DP-1	S. Binder
2. DP-2	T. Endorsements
3. DP-3	U. Blanket vs. Specific
C. Commercial lines	III. POLICY PROVISIONS AND CONTRACT LAW
1. Commercial Package Policy (CPP)	
2. Commercial property	A. Declarations
a. Commercial building and business personal property	B. Insuring agreement C. Conditions
form	
b. Causes of loss forms	D. Exclusions E. Definition of the insured
c. Business income	F. Duties of the insured
d. Extra expense	
e. Equipment breakdown	G. Obligations of the insurance company H. Mortgagee rights
3. Business Owners Policy (BOP)	I. Proof of loss
4. Builders Risk	J. Notice of claim
5. Cyber First-Party Coverage	K. Appraisal
D. Inland marine	L. Other Insurance Provision
Personal Articles floaters	M. Subrogation
Commercial Property floaters	N. Elements of a contract
E. National Flood Insurance Program	O. Warranties, representations, and concealment
F. Others	P. Sources of underwriting information
1. Earthquake	Q. Fair Credit Reporting Act
2. Mobile Homes	R. Privacy Protection (Gramm Leach Bliley)
3. Watercraft	S. Policy Application
4. Farm Owners	T. Terrorism Risk Insurance Act (TRIA)
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B. Insurable interest	State Statutes, Rules and Regulations
C. Risk	·
1. Pure vs. Speculative Risk	(30 scored plus 7 pretest questions)
D. Hazard	All references to chapter 215 ILCS unless otherwise indicated
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2. Morale	LIFE, ACCIDENT AND HEALTH, PROPERTY, CASUALTY
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F. Loss	General powers
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2. Indirect	2. Examinations
G. Loss Valuation	Ref: 5/132; 5/402; 5/403; 5/ 500-110
1. Actual cash value	B. License and registration (5-13)
2. Replacement cost	 Persons required to be licensed
3. Market value	a. Insurance producers
4. Stated/agreed value	Ref: 5/500-15; 5/500-20; 5/500-25; 5/500-30
	b. Nonresidents

5. Salvage value

H. Proximate cause I. Deductible

J. Indemnity

		Ref: 5/500-40	E. Hate crimes(0-1)
		c. Business entities	Ref: 143.24c
		Ref: 5/500-30; 5/500-35	III. ILLINOIS STATUTES AND REGULATIONS PERTINENT
		d. Temporary insurance producers	TO PROPERTY INSURANCE ONLY
		Ref: 5/500-60; 5/500-65	A. Rejection on basis of location(0-1)
		e. Exemptions	Ref: 5/155.22
		Ref: 5/500-15; 5/500-20	B. Illinois FAIR Plan (FAIR plan)(0-2)
		f. Reinstatement	1. Purpose
		Ref: 5/500-35	Ref: 5/522; 5/524(5)
		2. Obtaining a license	2. Definition
		a. Qualifications	Ref: 5/523
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		b. License fees	Ref: 5/524
		Ref: 5/500-135	4. Industry placement
		c. Bond requirements	Ref: 5/525
		Ref: 5/500-130	C. Mine subsidence(0-2)
		3. Maintaining a license	Ref: 5/801.1 thru 5/817.1
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		Ref: 5/500-35	
		b. Controlled business	Ref: 5/143d
		Ref: 5/500-125	
		c. Change of address	
		Ref: 5/500-35	CASUALTY-GENERAL KNOWLEDGE
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		Ref: 5/500-70	(as assissa pias a protest questions)
		a. Felony convications	I. TYPES OF POLICIES, BONDS, AND RELATED TERMS 23
		Ref: 5/500-95	A. Commercial general liability
	C.	Fiduciary responsibilities(1-3)	1. Exposures
		Ref: 5/500-115; Reg. 3113	a. Premises and Operations
	D.	Commissions and compensation(0-1)	 b. Products and Completed Operations
		Ref: 5/151; 5/500-80	2. Coverage
	E.	Disclosure(0-1)	 a. Coverage A: Bodily Injury and Property Damage
		Ref: 5/500-155	Liability (Occurrence, Claims made including
	F.	Marketing practices(2-6)	Retroactive Date)
		1. Rebating	 b. Coverage B: Personal Injury and Advertising Injury
		Ref: 5/151; 5/152; 5/153	c. Coverage C: Medical Payments
		2. Misrepresentation	d. Supplemental Payments
		Ref: 5/149; 5/154	e. Who is an insured
		3. Defamation	f. First named insured
		Ref: 5/149	g. Limits (Per occurrence, Annual Aggregate)
		Other unfair practices	h. Damage to Property of Others
		Ref: 5/424	B. Automobile: personal auto and business auto
		5. Unfair claims practices	1. Liability
		Ref: 5/154.5; 5/154.6; Reg. 919	a. Bodily Injury
	G.	Illinois Insurance Guaranty Fund(0-1)	b. Property Damage
		Ref: 5/532; 5/533; 5/537	c. Split Limits
		·	d. Combined Single Limit
II.		INOIS STATUTES AND REGULATIONS COMMON TO	2. Medical Payments
		OPERTY AND CASUALTY INSURANCE ONLY 5	Physical Damage (collision; other than collision;
	Α.	Renewal, nonrenewal, cancellation and Certificates	specified perils)
		of Insurance(1-4)	4. Uninsured motorists
		Ref: 5/141.01; 5/141.02; 5/143.10 thru 5/143.27; 5/154;	5. Underinsured motorists
	_	5/155.31; 5/155.45; 157/5 thru 157/99	6. Who is an insured
	В.	Financing insurance premiums(0-1)	7. Types of Auto
	_	Ref: 5/513a-1 thru 5/513a3; 5/513a9 thru 5/513a11	a. Owned
	C.	Insurance Claims Fraud Prevention Act(0-1)	b. Non-owned
		Ref: 5/155.23	c. Hired
	D.	Use of credit information(0-1)	d. Temporary Substitute
		Ref: 157/15; 157/20	
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e. Newly Acquired Autos	M. Deposit Premium/Audit
f. Transportation Expense and Rental Reimbursement	N. Certificate of Insurance
Expense	O. Law of Large Numbers
8. Auto Dealers Coverage Form, including Garagekeepers	P. Pure vs. Speculative Risk
Insurance	Q. Endorsements
9. Exclusions	R. Damages
10. Individual Insured and Drive Other Car (DOC)	1. Compensatory
11. Mobile equipment	a. General
C. Workers Compensation Insurance, Employers Liability	b. Special
Insurance, and Related Issues	2. Punitive
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4. Employers Liability	C. Conditions
5. Exclusive remedy	D. Exclusions and Limitations
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D. Crime	F. Duties of the insured after a loss
	G. Cancellation and nonrenewal provisions
1. Employee Dishonesty	H. Supplementary payments
2. Theft	I. Proof of loss
3. Robbery	J. Notice of claim
4. Burglary	K. Other insurance
5. Forgery and Alteration	L. Subrogation
6. Mysterious disappearance	M. Loss settlement provisions including consent to settle
E. Bonds	a loss
1. Surety	N. Terrorism Risk Insurance Act (TRIA)
2. Fidelity	
F. Professional liability	CASUALTY-ILLINOIS SPECIFIC
Errors and Omissions Madical Malacratics	CONTENT OUTLINE
2. Medical Malpractice	State Statutes, Rules and Regulations
3. Directors and Officers (D&O)	(37 scored plus 7 pretest questions)
4. Employment Practices Liability (EPLI)	
5. Cyber liability and data breach, funds transfer	Ref: All references to chapter 215 ILCS unless otherwise indicated
6. Liquor liability	I. ILLINOIS STATUTES AND REGULATIONS COMMON TO
G. Umbrella/Excess Liability	LIFE, ACCIDENT AND HEALTH, PROPERTY, CASUALTY
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A. Risk	General powers
B. Hazards	Ref: 5/401, 5/403; 5/401.1; 5/431
1. Moral	2. Examinations
2. Morale	Ref: 5/132; 5/402; 5/403; 5/ 500-110
3. Physical	B. License and registration (5-13)
C. Indemnity	 Persons required to be licensed
D. Insurable interest	a. Insurance producers
E. Loss valuation	Ref: 5/500-15; 5/500-20; 5/500-25; 5/500-30
1. Actual cash value	b. Nonresidents
2. Replacement cost	Ref: 5/500-40
3. Market value	c. Business entities
4. Stated/agreed value	Ref: 5/500-30; 5/500-35
5. Salvage value	d. Temporary insurance producers
F. Negligence	Ref: 5/500-60; 5/500-65
G. Liability	e. Exemptions
H. Occurrence	Ref: 5/500-15; 5/500-20
I. Binders	f. Reinstatement
J. Warranties	Ref: 5/500-35
K. Representations	2. Obtaining a license
L. Concealment	a. Qualifications
L. Conceannent	a. Qualifications
	Ref: 5/500-30; 5/500-70

b. License fees	a. Insurance company's participation
Ref: 5/500-135	b. Insured's participation
c. Bond requirements	Defensive driving discount–age 55 and over
Ref: 5/500-130	Ref: 5/143.29
Maintaining a license	Antitheft mechanism
a. Continuing education	5/143.28; Reg. 932
Ref: 5/500-35	Financial responsibility surcharge
b. Controlled business	Ref: 625 ILCS 5/7-317
Ref: 5/500-125	7. Equipment exclusion
c. Change of address	Ref: Reg. 924
Ref: 5/500-35	Persons with physical disabilities
d. Required fees	Ref: 5/143.24a
Ref: 5/500-135	Disclosure of liability coverage
4. License suspension, revocation or denial	Ref: 5/143.24b
Ref: 5/500-70	10. Surcharge or refusal to insure
a. Felony convications	Ref: 5/155.27
Ref: 5/500-95	11. Oral estimate of premium charges *Ref: 5/155.28
C. Fiduciary responsibilities(1-3) Ref: 5/500-115; Reg. 3113	12. Mandatory auto coverage
D. Commissions and compensation(0-1)	Ref: 625 ILCS 5/7-601 thru 610
Ref: 5/151; 5/500-80	13. Financial/Safety responsibility filing
E. Disclosure(0-1)	Ref: 625 ILCS 5/7-317
Ref: 5/500-155	14. Child restraint system
F. Marketing practices(2-6)	Ref: 5/143.32
1. Rebating	15. Fraudulent Address
Ref: 5/151; 5/152; 5/153	Ref: 5/155.40
2. Misrepresentation	B. Worker's Compensation Assigned Risk Pool (1-2)
Ref: 5/149; 5/154	Ref: 5/468; Reg. 2904
3. Defamation	1. Definitions
Ref: 5/149	2. Renewal and Cancellation
Other unfair practices	Premium Determination
Ref: 5/424	
5. Unfair claims practices	
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II.

MOTOR VEHICLE TEST CONTENT OUTLINE

State Statutes, Rules and Regulations

(50 scored questions)

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